

Arrow Electronics, Inc. Fact Sheet



OVERVIEW

Arrow Electronics is a global provider of products, services and solutions to industrial and commercial users of electronic components and enterprise computing solutions. Headquartered in Melville, N.Y., Arrow serves as a supply channel partner for approximately 700 suppliers and 140,000 original equipment manufacturers, contract manufacturers and commercial customers through a global network of more than 300 locations in 50 countries and territories.

Arrow's vision is to be the Clear #1 worldwide provider of products, services and solutions that connects technology with customers, powers the supply chain and delivers premium investment results.

FAST FACTS

Ticker Symbol: ARW (NYSE)

2007 Sales: \$16 billion

- Global Components: \$11.2 billion

- Global Enterprise Computing Solutions: \$4.8 billion

2007 Net Income: \$408.8 million*

2007 Operating Income: \$698.7 million*

2007 EPS: \$3.29*

Worldwide Presence: more than 300 locations

ARROW AT A GLANCE

Fortune 500 Ranking¹: 158

Employees Worldwide: 13,200

Suppliers Worldwide: 700

Customers Worldwide: 140,000

Fiscal Year: Calendar Year

Industry: Electronic Components and Computer Products

Distribution

Founded: 1935

Incorporated: 1946

Public: 1961

Web Site: www.arrow.com

* EXCLUDING SPECIAL CHARGES

CORPORATE HEADQUARTERS

50 Marcus Drive,
Melville, New York 11747-4210
(631) 847-2000

BUSINESS SEGMENTS

Arrow Electronics, Inc.

Chairman and CEO: William E. Mitchell

President and COO: Michael J. Long

Arrow Global Components

North American Components
President: Kurt Colehower
Web Site: www.arrownac.com

EMEASA
(Europe, Middle East, Africa and South America)
President: Brian P. McNally

Asia/Pacific
President: Peter T. Kong
Web Site: www.arrowasia.com

Arrow Enterprise Computing Solutions
President: Andrew S. Bryant
Web Site: www.arrowecs.com

MEDIA CONTACT

John Hourigan, Director, External Communications, 303-824-4586, or jhourigan@arrow.com

Chris Maio, Manager, External Communications, 631-847-5454, or cmaio@arrow.com



AWARDS AND RECOGNITION

- Recognized again as one of Fortune Magazine's Most Admired Companies (2008)
- Recognized as one of Forbes "400 Best Big Companies in America" (2007)
- Named again to the Information Week 500 for innovative use of information technology (2008)

MARKETS SERVED

- Automotive & Transportation
- Banking
- Communications
- Computer & Peripherals
- Consumer Electronics
- Multimedia
- Federal Aerospace and Defense
- Industrial Equipment
- Information Systems
- Instrumentation
- Medical, Life Sciences & Health Care
- Metering
- Microcontrollers & Microprocessors
- Mobile Computing Components
- Networking & Datacom
- Optoelectronics
- Point of Access/Gaming
- Telecommunications

EXECUTIVE OFFICERS

William E. Mitchell

Chairman and Chief Executive Officer

Michael J. Long

President and Chief Operating Officer

Peter S. Brown

Senior Vice President, General Counsel and Secretary

John P. McMahon

Senior Vice President, Human Resources

Paul J. Reilly

Senior Vice President and Chief Financial Officer

CORPORATE OFFICERS

Wayne Brody

Vice President, Assistant Secretary and Chief Compliance Officer

Andrew S. Bryant

President, Arrow Enterprise Computing Solutions (ECS)

Kurt Colehower

Vice President and President, Arrow North American Components (NAC)

Ernest Keith

Vice President, Worldwide Operational Excellence, Arrow Global Components

Peter T. Kong

Vice President and President, Arrow Asia/Pacific

Brian P. McNally

Vice President and President, Arrow Europe, Middle East, Africa and South America (EMEASA)

Vincent Melvin

Vice President and Chief Information Officer

M. Catherine Morris

Senior Vice President and Chief Strategy Officer

Jan M. Salsgiver

Vice President and Executive Vice President, Arrow Europe, Middle East, Africa and South America (EMEASA)

Vincent Vellucci

Vice President and Senior Vice President, Sales, Arrow North American Components (NAC)

BOARD OF DIRECTORS

William E. Mitchell

Chairman and Chief Executive Officer, Arrow Electronics, Inc.

Daniel W. Duval

Lead Independent Director, Arrow Electronics, Inc.

John C. Waddell

Vice Chairman, Arrow Electronics, Inc.

Gail E. Hamilton

Former Executive Vice President, Symantec

John N. Hanson

Chairman, Joy Global Inc.

Richard S. Hill

Chairman and Chief Executive Officer, Novellus Systems Inc.

M.F. (Fran) Keeth

Retired President and Chief Executive Officer, Shell Chemical LP

Roger King

Retired President and Chief Executive Officer, Sa Sa International Holdings Ltd.

Michael J. Long

President and Chief Operating Officer, Arrow Electronics, Inc.

Karen Gordon Mills

Managing Director, Solera Capital LLC

Stephen C. Patrick

Chief Financial Officer, Colgate-Palmolive Company

Barry W. Perry

Former Chairman and Chief Executive Officer, Engelhard Corporation



COMPANY PROFILE

Arrow Electronics is a global provider of products, services and solutions to industrial and commercial users of electronic components and enterprise computing solutions, with 2007 sales of \$16 billion. Headquartered in Melville, N.Y., Arrow serves as a supply channel partner for approximately 700 suppliers and 140,000 original equipment manufacturers, contract manufacturers and commercial customers through a global network of more than 300 locations in 50 countries and territories.

A Fortune 500 company with 13,200 employees worldwide, Arrow brings the technology solutions of its customers and suppliers to a breadth of markets, including telecommunications, information systems, automotive and transportation, medical and life sciences, industrial equipment and consumer electronics.

Arrow provides specialized services and expertise at each stage of a product's life cycle, accelerating and simplifying the journey from concept to market. Each product's journey begins with the technology innovations of Arrow's suppliers who introduce thousands of new components and computer products each month. Arrow's customers use that technology to design and manufacture products, from home security systems to global telecommunications networks. No single customer accounted for more than 2 percent of the company's consolidated sales during the year ended December 31, 2007.

This journey from concept to market has become increasingly complex in today's business environment. Arrow customers frequently design and manufacture products across multiple, global locations. Rapid changes in technology add new dimensions to product design and manufacturing. Arrow makes connections across a complex supply chain, manages that complexity, and injects speed at each juncture of the journey to market for technology products with design, fulfillment, materials planning, inventory management and management solutions.

With more than 70 years of industry experience, Arrow demonstrates the ability to be innovative and responsive to global business demands and requirements, working together with its customers and suppliers to ensure their business success.

RECENT MEDIA COVERAGE:

http://www.arrow.com/media_center/mediacoverage.html